

# 2007 Graduate Survey



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Career Services

**Goldey-Beacom College**  
**2007 Graduate Survey for AS/BS Graduates**  
**Executive Abstract**

- ⇒ This survey was administered on-line to the 2007 Associates and Bachelors degree graduates between April and August 2007. Nearly 90% of the graduates responded to the survey.
- ⇒ Out of the graduates that responded 17% reported concentrations in Management, 15% in Marketing, 23% in Accounting, 11% in Human Resource Management, 9% in Finance, 3% in Accounting and Information Systems, 5% in Business Administration, 4% in International Business Management, 8% in Computer Information Systems and 4% in Management Information Systems.
- ⇒ 95% of domestic respondents were employed or continuing their education.

Out of the employed domestic respondents:

- ⇒ 77% found work to be directly or somewhat related to their major course of study.
- ⇒ 67% were very or somewhat satisfied with their current job.
- ⇒ 53% were employed with a large employer (over 500 employees), with 20% of them working in the banking industry.
- ⇒ Of the respondents who were employed full time, 45% reported earning \$30,000 or higher per year and 26% reported earning \$40,000 or higher per year, with 10% not reporting a salary.
- ⇒ Of the 172 respondents who listed their employers, 107 were represented. The top employers for the 2007 graduates were: Bank of America (10), DuPont (3), JP Morgan Chase (11), GBC (3) and Wilmington Trust (4).
- ⇒ 81% of all graduates were interested in pursuing a MBA degree (up from 78.7% in 2006 and up from 79.3% in 2005) with 84% saying they would consider GBC for the MBA program.
- ⇒ 90% of the graduates were aware of the services offered through the career services department (down from 93% in 2006 and up from 87.2% in 2005).
- ⇒ 11% of the respondents were International Students.

Out of the domestic students who responded:

⇒ 51% were Evening Students.

⇒ 49% were Day Students.

⇒ The International Students were not tallied in the placement rate since many were not able to work legally, were waiting for their OPT authorization, or returning to their home country post graduation.

**2007 Graduate Survey  
Salary by Major**

<b>Salary Range</b>	<b>ACC</b>	<b>ADM</b>	<b>AIS</b>	<b>CIS</b>	<b>FIN</b>	<b>HRM</b>	<b>IB</b>	<b>MGT</b>	<b>MIS</b>	<b>MKT</b>	<b>Grand Total</b>	<b>Percentage</b>
Below 15	5	2		1	2	3	2	4	1	1	21	12%
15-19	3			1	1	2		5		4	16	9%
20-24	4	1					1	3		2	11	6%
25-29	7	3	1			2	1	3		3	20	12%
30-34	5	1	1	1	2	3	1	1		2	17	10%
35-39	3		1	3	1	3		1	2	1	15	9%
40-49	7	1	1		2	2		4	2	2	21	12%
50-59	1				3					2	6	3%
60-69	1					2		1	1		5	3%
Over 70	1	1		3	1	1		2			9	5%
NA/Blank	4		1	5	3	2	2	7	1	7	32	18%
<b>Grand Total</b>	<b>41</b>	<b>9</b>	<b>5</b>	<b>14</b>	<b>15</b>	<b>20</b>	<b>7</b>	<b>31</b>	<b>7</b>	<b>24</b>	<b>173</b>	<b>100%</b>

**KEY**

ACC = Accounting  
 ADM = Administration  
 AIS = Accounting Information Systems  
 CIS = Computer Information Systems  
 FIN = Finance  
 HRM = Human Resource Management  
 IB = International Business  
 MGT = Management  
 MIS = Management Information Systems  
 MKT = Marketing Management

**2007 Graduate Survey  
Job Related to Major and Satisfaction**

<b>Employment Related to Major</b>	<b>ACC</b>	<b>ADM</b>	<b>AIS</b>	<b>CIS</b>	<b>FIN</b>	<b>HRM</b>	<b>IB</b>	<b>MGT</b>	<b>MIS</b>	<b>MKT</b>	<b>Grand Total</b>	<b>Percentage</b>
Directly	23	4	3	6	7	5		11	3	6	68	39%
Somewhat	8	3	1	2	6	7	1	13	3	7	51	29%
Not	8	2	1	2	1	6	4	2		5	31	18%
NA/Blank	2			4	1	2	2	5	1	6	23	13%
<b>Grand Total</b>	<b>41</b>	<b>9</b>	<b>5</b>	<b>14</b>	<b>15</b>	<b>20</b>	<b>7</b>	<b>31</b>	<b>7</b>	<b>24</b>	<b>173</b>	<b>100%</b>

<b>Not Related Because</b>	<b>ACC</b>	<b>ADM</b>	<b>AIS</b>	<b>CIS</b>	<b>FIN</b>	<b>HRM</b>	<b>IB</b>	<b>MGT</b>	<b>MIS</b>	<b>MKT</b>	<b>Grand Total</b>	<b>Percentage</b>
Not able to find employment in the field	3	1	1	1	1	3		5		1	16	9%
Chose to take employment outside the field	3			1		1	3			2	10	6%
NA/Blank	35	8	4	12	14	16	4	26	7	21	147	85%
<b>Grand Total</b>	<b>41</b>	<b>9</b>	<b>5</b>	<b>14</b>	<b>15</b>	<b>20</b>	<b>7</b>	<b>31</b>	<b>7</b>	<b>24</b>	<b>173</b>	<b>100%</b>

<b>Job Satisfaction</b>	<b>ACC</b>	<b>ADM</b>	<b>AIS</b>	<b>CIS</b>	<b>FIN</b>	<b>HRM</b>	<b>IB</b>	<b>MGT</b>	<b>MIS</b>	<b>MKT</b>	<b>Grand Total</b>	<b>Percentage</b>
Very	12	2	2	2	4	4	1	10	2	5	44	25%
Somewhat	22	5	1	6	6	9	2	9	3	9	72	42%
Not	4	1		2	2	3	2	8	1	2	25	14%
NA/Blank	3	1	2	4	3	4	2	4	1	8	32	18%
<b>Grand Total</b>	<b>41</b>	<b>9</b>	<b>5</b>	<b>14</b>	<b>15</b>	<b>20</b>	<b>7</b>	<b>31</b>	<b>7</b>	<b>24</b>	<b>173</b>	<b>100%</b>

**2007 Graduate Survey  
Employer Size and Industry**

<b>Employer Size</b>	<b>ACC</b>	<b>ADM</b>	<b>AIS</b>	<b>CIS</b>	<b>FIN</b>	<b>HRM</b>	<b>IB</b>	<b>MGT</b>	<b>MIS</b>	<b>MKT</b>	<b>Grand Total</b>	<b>Percentage</b>
Large	16	5	2	7	10	10	2	17	5	10	84	49%
Medium	10	2	1	2	1	2	2	3	1	2	26	17%
Small	14	2	1	1	2	3		7		5	35	20%
NA/Blank	1		1	4	3	4	3	4	1	7	25	14%
<b>Grand Total</b>	<b>41</b>	<b>9</b>	<b>5</b>	<b>14</b>	<b>15</b>	<b>20</b>	<b>7</b>	<b>31</b>	<b>7</b>	<b>24</b>	<b>173</b>	<b>100%</b>

<b>Job Industry</b>	<b>ACC</b>	<b>ADM</b>	<b>AIS</b>	<b>CIS</b>	<b>FIN</b>	<b>HRM</b>	<b>IB</b>	<b>MGT</b>	<b>MIS</b>	<b>MKT</b>	<b>Grand Total</b>	<b>Percentage</b>
Accounting	8										8	5%
Banking	2	3	1	3	8	5	1	5	5	3	37	21%
Bioscience						1		1		1	3	2%
Biotechnology										1	1	1%
Car rental						1					1	1%
Cell Phone	1										1	1%
Childcare						1					1	1%
Collections								1			1	1%
Computer				1							1	1%
Construction	1							1			2	1%
Cosmetics						1					1	1%
Courier Services				1							1	1%
Credit Card	1				1						2	1%
Custom electronics	1										1	1%
Customer service/call center						1					1	1%
Education	2									1	3	2%
Electrical Construction								1			1	1%
Engineering Services		1									1	1%
Entertainment	1										1	1%
Finance								1		2	3	2%
Food	2							1			3	2%

Job Industry	ACC	ADM	AIS	CIS	FIN	HRM	IB	MGT	MIS	MKT	Grand Total	Percentage
Government	1		2					1			4	2%
Grocery / Retail	1							2			3	2%
HVAC						1					1	1%
Healthcare	1	2			1	3				1	8	5%
Insurance	1									1	2	1%
Internet Retail/ Resell	1										1	1%
Investment Banking	1							1			2	1%
Legal								1	1		2	1%
Manufacturing	2			1							3	2%
Medical Services						1	1	1			3	2%
Newspaper	1										1	1%
Pharmaceutical	1										1	1%
production	1	1						1			3	2%
Property Management	1										1	1%
Public Accounting	2										2	1%
Public Utilities				1							1	1%
Radio										1	1	1%
Real Estate						1	2	1		1	5	3%
Restaurant		1			1			1		1	4	2%
Retail	1			1	1	1	1	3		2	10	6%
Sales								1			1	1%
Science/Manufacturing/Legal								1			1	1%
Service	1	1	1			1				1	5	3%
Software Hosting				1							1	1%
Sports						1					1	1%
Tax	1										1	1%
Technology				1							1	1%
Temp	1										1	1%
Tile products	1										1	1%
NA /Blank	2		1	4	2	1	2	5	1	8	26	15%
<b>Grand Total</b>	<b>41</b>	<b>9</b>	<b>5</b>	<b>14</b>	<b>15</b>	<b>20</b>	<b>7</b>	<b>31</b>	<b>7</b>	<b>24</b>	<b>173</b>	<b>100%</b>

**2007 Graduate Survey  
Evening and Day Placement Rate  
Domestic Students**

**EVENING STUDENTS**

<b>Employment Status</b>	<b>ACC</b>	<b>ADM</b>	<b>AIS</b>	<b>CIS</b>	<b>FIN</b>	<b>HRM</b>	<b>IB</b>	<b>MGT</b>	<b>MIS</b>	<b>MKT</b>	<b>Grand Total</b>	<b>Percentage</b>
Full-time	18	6	3	7	8	10	3	13	5	7	80	85%
Part Time	1	1			1	12		1		1	8	9%
<b>Unemployed</b>			1	1	1			1	1	1	6	6%
<b>Grand Total</b>	<b>19</b>	<b>3</b>	<b>4</b>	<b>9</b>	<b>10</b>	<b>12</b>	<b>3</b>	<b>15</b>	<b>6</b>	<b>9</b>	<b>94</b>	<b>100%</b>

<b>Employment Related</b>	<b>ACC</b>	<b>ADM</b>	<b>AIS</b>	<b>CIS</b>	<b>FIN</b>	<b>HRM</b>	<b>IB</b>	<b>MGT</b>	<b>MIS</b>	<b>MKT</b>	<b>Grand Total</b>	<b>Percentage</b>
Directly	11	4	2	6	5	3		8	3	2	44	47%
Somewhat	4	3	1	2	4	4		6	2	3	29	31%
Not	3		1			4	2			3	13	14%
NA/Blank	1			1	1	1	1	1	1	1	8	9%
<b>Grand Total</b>	<b>19</b>	<b>3</b>	<b>4</b>	<b>9</b>	<b>10</b>	<b>12</b>	<b>3</b>	<b>15</b>	<b>6</b>	<b>9</b>	<b>94</b>	<b>100%</b>

**DAY STUDENTS**

<b>Employment Status</b>	<b>ACC</b>	<b>ADM</b>	<b>AIS</b>	<b>CIS</b>	<b>FIN</b>	<b>HRM</b>	<b>IB</b>	<b>MGT</b>	<b>MIS</b>	<b>MKT</b>	<b>Grand Total</b>	<b>Percentage</b>
Full Time	13			2	3	4	2	6		7	37	47%
Part-time	9	2		1	1	3	1	8	1	2	28	35%
<b>Unemployed</b>			1	2	1	1	1	2		6	14	18%
<b>Grand Total</b>	<b>22</b>	<b>2</b>	<b>1</b>	<b>5</b>	<b>5</b>	<b>8</b>	<b>4</b>	<b>16</b>	<b>1</b>	<b>15</b>	<b>79</b>	<b>100%</b>

<b>Employment Related</b>	<b>ACC</b>	<b>ADM</b>	<b>AIS</b>	<b>CIS</b>	<b>FIN</b>	<b>HRM</b>	<b>IB</b>	<b>MGT</b>	<b>MIS</b>	<b>MKT</b>	<b>Grand Total</b>	<b>Percentage</b>
Directly	12		1		2	2		3		4	24	30%
Somewhat	4				2	3	1	7	1	4	22	28%
Not	5	2		2	1	2	2	2		2	18	23%
<b>NA</b>	<b>1</b>			<b>3</b>		<b>1</b>	<b>1</b>	<b>4</b>		<b>5</b>	<b>15</b>	<b>19%</b>
<b>Grand Total</b>	<b>22</b>	<b>2</b>	<b>1</b>	<b>5</b>	<b>5</b>	<b>8</b>	<b>4</b>	<b>16</b>	<b>1</b>	<b>15</b>	<b>79</b>	<b>100%</b>

## List of Companies and Position held by Undergraduates

<b>Employer Name</b>	<b>Title</b>
1717 Capital Management	Financial Services Specialist
AAA	Emergency Roadside Counselor
AAA Mid-Atlantic	Insurance Licensing & Education Coordinator
ACE USA	Financial Analyst
Acme Markets	Cashier
Acme Markets	Grocery Clerk
ACME-Market	Manager
ACSYS	Accounts Assistant
Adesis, Inc	Mgr, Fact& Proc
American Eagle Express(AEX)	Independent Contractor
Applied Ctrl Eng	Acct clerk
Applied Card Systems	Customer Assistance
Artisans' Bank	Banking Officer II Training/Project Manager
AstraZeneca	Financial Analyst
Audio Jam	Computer
Bank of America	Customer Assistance Manager
Bank Of America	Customer Advocate
Bank of America	Account Manager
Bank of America	Senior Operations Consultant
Bank of America	Implementation Consultant
Bank of America	Accounting Specialist II
Bank of America	VP, AIM Team Manager
Bank of America	Customer Assistance Rep
Bank of America	Dispute Analyst
Bank of America	Customer Assistant Rep
Bank Corp Bank	Security Network
Barclays Bank Delaware	MIS Analyst
Bay Café	Manager
Bayhealth Medical Center	Accounting Clerk
Belfint, Lyons & Shuman	Staff Accountant
Belfint, Lyons & Shuman	Pub Acct
Best Buy Co.	Part-Time Computer Technician
Blockbuster Inc	Store Manager
Borders Books and Music	Merchandising Supervisor
Boston Market	Assistant Manager
Boyer & Boyer	Staff Accountant
Century 21 Weaver Realty	Realtor Sales Associate
Cherry Tree Hospitality Group / Freelance musician	Server / freelance musician
Cingular Wireless	Manager
Citibank	Operation Rep
Citibank	SW Tester
Citigroup	Vice President
City of Wilmington	Staff Auditor
Clarks Companies, NA	Accountant
Clear Channel	Account Executive

**List of Companies and Position held by Undergraduates (Continued)**

<b>Employer Name</b>	<b>Title</b>	
Commerce Bank	CSR/Broker	
Continental Finance Co		-
Copper Penny Sportswear & Embroidery	Digitizer	
County of Lancaster Controllers Office	Auditor	
CP Inc.	Project Manager	
CSS custom electronics	Administrative Assistant	
D.O.E. Technologies Inc.	Programmer	
Dade Behring Tech Analyst		-
Daniels+ Tansey, LLP	Investment Operations Manager	
DE Hearing	Customer Services	
DE Tile Factory	Acct clerk	
Delaware River & Bay Authority	Accounting Assistant	
Discover financial	Credit Analyst	
Dover Downs	Accounting Representative	
Dover Downs, Inc.	Operations Auditor	
Dr. Anne Walton	Nanny	
Drywall Associates	Supervisor	
DuPont	Sales Manager	
DuPont	Ops Ass	
DuPont	Ops Mgr	
E. I. du Pont de Nemours and Company	Sr. Legal Administrative Assistant	
Enterprise Rent A Car		-
E-Showings		-
Fashion Bug	Associate	
Fine Stationery Solutions, Inc	Jr. Accountant	
Fort Detrick, United States Army		
Medical Research Acquisition Activity	Office Automation Clerk/Procurement Technician	
Forwood Manor Senior Living	Medical Tech	
Gannett Company	Junior Accountant	
GBC	Administrative Representative	
GBC	Junior Accountant	
GBC	Administrative Representative	
Giant Food Stores	Store Employment Associate	
Giant Foods, LLC (Based: Carlisle, PA)	Front End Check Out Coach (Lead Cashier) / Assistant (or "Relief") Manager	
Gordon's Jewelers		-
Happy Harry's, The America Group	Assistant Manager, Admin. Assistant	
HCR heartland hospice house	C.N.A.	
HSBC Bank	Vice President	
HSBC Retail Services	Customer Service Rep	
Hunters Den	Server	
Info not available		-

## List of Companies and Position held by Undergraduates (Continued)

Employer Name	Title
ING Direct	HR
J & J staffing	Receptionist
JP Morgan Chase	Accounting Specialist
JP Morgan Chase	Application Developer Lead
JP Morgan Chase	PB Cash Operation Specialist
JP Morgan Chase	Acc/Fin
JPMorgan Chase	Associate
JPMorgan Chase	Client Service Profession
JPMorgan Chase	Quality and Control Specialist
JPMorgan Chase	Operations Manager
JPMorgan Chase	Junior Business Analyst
JPMorgan Chase	Credit Partner Manager
JPMorgan Chase	Assistant Treasurer
Keller Williams Realty	Director of First Impressions
Lindsay Construction	Office Manager
McGlynn's	Server
Middletown Community Radiology	Marketing Representative
Nemours/Alfred I. DuPont Hospital for Children	Sr. Business Process Consultant
New Castle County Government	Audit Intern
New London Electric, Inc.	Laborer
Papaleo, Rosen & Chelf	Accountant
Parks &Rec	Manager
Penco	Prop Mgr
Penn Technical Staffing	Receptionist
Pfotz props	Owner
PFPC	Inv Acct
PFPC	Investment Accountant
Phillips & Cohen Associates, Ltd	Executive Assistant
PNC Bank	Branch Bank Manager
Potter Anderson & Corroon LLP	Help Desk Technician
PPL Gas Utilities	Supervisor, GIS & Records
RCG Information Technologies	User Acceptance Tester
Rowland, Johnson & Company	Staff Accountant
Salem County Board of Social Services	Human Service Specialist 2-Bilingual
Salon by Dominic	Receptionist
Self Employed	Mort broker
Self Employed	Proprietor
SPHERION	QA/Business Analyst
SPI Polyols	Accounts Payable
St. Francis Hospital	Human Resource Assistant
Starbucks	Shift Supervisor
State of DE Sr Appl Spec Large	-
Strategic Diagnostics	Executive Admin Asst
Take-A-Break Inc.	Sales Rep

## List of Companies and Position held by Undergraduates (Continued)

<b>Employer Name</b>	<b>Title</b>
U.S. Postal Service	Letter Carrier
VA Hospital	Nurse Asst
VA Hospital	Nurse Asst
W.L. Gore & Associates	Information Systems Client Engineer
W.L. Gore & Associates, Inc	Manufacturing Accountant
Wachovia	Financial specialist
Wagner & Associates, CPA	Staff Accountant
Ware Presbyterterian village	Food Dietary
Wheeler, Wolfenden, & Dwares	Staff Accountant
Wheeler, Wolfenden, & Dwares, P.A.	Staff Accountant
Willey Farms	Cashier/stock
Wilmington Trust	Trust Operation Associate
Wilmington Trust	Banking
Wilmington Trust	Financial Consultant II
Wilmington Trust Company	Mutual Fund Specialist
WL Gore	Admin
YMCA	Fitness Center Staff
	Admin

**Goldey-Beacom College**  
**2007 Masters Graduate Survey**  
**Executive Abstract**

⇒ This survey was administered on-line to all 2007 Master degree students, with over 90% of the Masters students responding. The survey was conducted in April through to August 2007.

⇒ Out of the master's graduates who responded, 36% reported concentrations in Finance, 20% in Comprehensive, 16% in Marketing, 14% in Masters of Management, 8% in Human Resource Management and 5% in Information Technology.

⇒ Of the domestic respondents, 91% were working full time or continuing their education.

Out of the employed domestic respondents:

⇒ 100% were employed full time.

⇒ 76% found work directly or somewhat related to their course of study.

⇒ 32% of the respondent's employers considered their position to be management level.

⇒ 51% perceive opportunities for advancement in their jobs.

⇒ 65% were very satisfied or somewhat satisfied with their current job.

⇒ 47% of the graduates reported earning over \$50,000 per year with 11% not reporting their salary data.

⇒ 64% were employed at large employers (over 500 employees) with 33% working in the banking industry.

⇒ Out of the 80 respondents who listed their employer, 55 companies were represented. The top employers for the masters degree 2007 graduates include: Bank of America (9), JP Morgan Chase (7), GBC (3), Wilmington Trust Company (4).

⇒ 29% of the respondents were International Students.

⇒ The International Students were not tallied in the placement rate since many were not able to work legally, were waiting their OPT authorization or returning to their home country post graduation.

**MASTERS GRADUATE SURVEY 2007  
SALARIES**

<b>Salary Range</b>	<b>COMP</b>	<b>FIN</b>	<b>HRM</b>	<b>IT</b>	<b>MGT</b>	<b>MKT</b>	<b>Grand Total</b>	<b>Percentage</b>
Below 25	1		1				2	3%
25-29	1	1	1			1	4	5%
30-34	1	3	1		1	1	7	9%
30-35	1						1	1%
35-39	2	2	1			1	6	8%
40-44	1	3			3	1	8	10%
40-49	3	3					6	8%
45-49	1	5	1		1	1	9	11%
50-59		3	1	1		4	9	11%
60-69	2	4			2	2	10	13%
70-79					1		1	1%
Over 80	3	3			2		8	10%
NA		3		3	1	2	9	11%
<b>Grand Total</b>	<b>16</b>	<b>30</b>	<b>6</b>	<b>4</b>	<b>11</b>	<b>13</b>	<b>80</b>	<b>100%</b>

**KEY**

COMP Comprehensive  
 FIN Finance  
 HRM Human Resource Management  
 IT Information Technology  
 MGT Masters of Management  
 MKT Marketing

**MASTERS GRADUATE SURVEY 2007  
RELATED STATISTICS**

<b>Employment Related</b>	<b>COMP</b>	<b>FIN</b>	<b>HRM</b>	<b>IT</b>	<b>MGT</b>	<b>MKT</b>	<b>Grand Total</b>	<b>Percentage</b>
Directly	2	19	4	1	6	7	39	46%
Somewhat	9	10	2	1	3	4	29	36%
Chose not	1						1	3%
NA/not	4	1		2	2	2	11	15%
<b>Grand Total</b>	<b>16</b>	<b>30</b>	<b>6</b>	<b>4</b>	<b>11</b>	<b>13</b>	<b>80</b>	<b>100%</b>

<b>Not Related Reason</b>	<b>COMP</b>	<b>FIN</b>	<b>HRM</b>	<b>IT</b>	<b>MGT</b>	<b>MKT</b>	<b>Grand Total</b>	<b>Percentage</b>
Chose not to	2	1		1		1	5	22%
Not able to	1	2	1		2		6	26%
Blank	5	4				3	12	52%
<b>Grand Total</b>	<b>8</b>	<b>7</b>	<b>1</b>	<b>1</b>	<b>2</b>	<b>4</b>	<b>23</b>	<b>100%</b>

<b>Management Level</b>	<b>COMP</b>	<b>FIN</b>	<b>HRM</b>	<b>IT</b>	<b>MGT</b>	<b>MKT</b>	<b>Grand Total</b>	<b>Percentage</b>
Yes	3	12	1		5	3	24	30%
No	6	12	5	2	6	5	36	45%
NA/blank	7	6		2		5	20	25%
<b>Grand Total</b>	<b>16</b>	<b>30</b>	<b>6</b>	<b>4</b>	<b>11</b>	<b>13</b>	<b>80</b>	<b>100%</b>

**MASTERS GRADUATE SURVEY 2007  
ADVANCEMENT AND SATISFACTION**

<b>Advancement Opportunities</b>	<b>COMP</b>	<b>FIN</b>	<b>HRM</b>	<b>IT</b>	<b>MGT</b>	<b>MKT</b>	<b>Grand Total</b>	<b>Percentage</b>
Yes	5	17	3	1	6	7	39	49%
No	4	5	3		5		17	21%
NA/blank	7	8		3		6	11	30%
<b>Grand Total</b>	<b>16</b>	<b>30</b>	<b>6</b>	<b>4</b>	<b>11</b>	<b>13</b>	<b>80</b>	<b>100%</b>

<b>Skills Required</b>	<b>COMP</b>	<b>FIN</b>	<b>HRM</b>	<b>IT</b>	<b>MGT</b>	<b>MKT</b>	<b>Grand Total</b>	<b>Percentage</b>
Accounting						1	1	1%
Additional years recruiting, management experience			1				1	1%
Advance Degree				1			1	1%
Advanced Management					1		1	1%
Basic understanding of any field that I wish to pursue	1						1	1%
Business and management skills						1	1	1%
Certificate of Eligibility- School Business Administrator Certification		1					1	1%
CPA		1					1	1%
Education					1		1	1%
Financial Analysis		1					1	1%
Focus, Willing to learn, responsibility		1					1	1%
HR experience, degree will help			1				1	1%
Leadership, Organization, Meeting deadlines	1						1	1%
Management skills					1		1	1%
Marketing, Management						1	1	1%
MBA		1				1	2	3%
MBA degree		1					1	1%
MBA, Licenses, Certifications & Experience		1					1	1%
MBA, Series & license		1					1	1%
MBA, SPHR, Leadership Skills			1				1	1%
NA				1		1	2	3%
NA	1	1					2	3%

<b>Skills Required</b>	<b>COMP</b>	<b>FIN</b>	<b>HRM</b>	<b>IT</b>	<b>MGT</b>	<b>MKT</b>	<b>Grand Total</b>	<b>Percentage</b>
Obtaining securities licenses, Series 6, 63, 65, 7		1					1	1%
Organizational development, financial accounting, business plan development, clinical program development		1					1	1%
Planning Experience		1					1	1%
Problem solving, prioritization skills, communication skills	1						1	1%
Program Management						1	1	1%
Project Management						1	1	1%
Project Management, Database Management		1					1	1%
Specialized Bank/Corporate Training - i.e. Cannon Financial School	1						1	1%
Technical and Analytical skill sets		1					1	1%
Blank	11	16	3	2	8	6	45	56%
<b>Grand Total</b>	<b>16</b>	<b>30</b>	<b>6</b>	<b>4</b>	<b>11</b>	<b>13</b>	<b>80</b>	<b>100%</b>

<b>Job Satisfaction</b>	<b>COMP</b>	<b>FIN</b>	<b>HRM</b>	<b>IT</b>	<b>MGT</b>	<b>MKT</b>	<b>Grand Total</b>	<b>Percentage</b>
Very	4	10	1	1	5	2	23	29%
Somewhat	7	16	4		4	7	38	48%
Not Satisfied	4	3	1	1	2	2	13	16%
NA	1	1		2		2	6	8%
<b>Grand Total</b>	<b>16</b>	<b>30</b>	<b>6</b>	<b>4</b>	<b>11</b>	<b>13</b>	<b>80</b>	<b>100%</b>

<b>Employment Status</b>	<b>COMP</b>	<b>FIN</b>	<b>HRM</b>	<b>IT</b>	<b>MGT</b>	<b>MKT</b>	<b>Grand Total</b>	<b>Percentage</b>
Full-time	14	29	6	2	11	11	73	91%
Unemployed	2	1		2		2	7	9%
Blank								
<b>Grand Total</b>	<b>16</b>	<b>30</b>	<b>6</b>	<b>4</b>	<b>11</b>	<b>13</b>	<b>80</b>	<b>100%</b>

**MASTERS GRADUATE SURVEY 2007  
EMPLOYER SIZE AND INDUSTRY**

<b>Employer Size</b>	<b>COMP</b>	<b>FIN</b>	<b>HRM</b>	<b>IT</b>	<b>MGT</b>	<b>MKT</b>	<b>Grand Total</b>	<b>Percentage</b>
Large	9	21	3	1	8	9	51	64%
Medium	3	3	1	1	2	1	11	14%
Small	2	4	2		1	1	10	13%
NA/ Blank	2	2		2		2	8	10%
<b>Grand Total</b>	<b>16</b>	<b>30</b>	<b>6</b>	<b>4</b>	<b>11</b>	<b>13</b>	<b>80</b>	<b>100%</b>

<b>Job Industry</b>	<b>COMP</b>	<b>FIN</b>	<b>HRM</b>	<b>IT</b>	<b>MGT</b>	<b>MKT</b>	<b>Grand Total</b>	<b>Percentage</b>
A/C prod						1	1	1%
Airplane	1						1	1%
Athletics	1						1	1%
Banking	4	14	1		4	4	27	34%
Bioscience	1						1	1%
Cable		1					1	1%
Chemical						1	1	1%
Clinical Diagnostics	1						1	1%
Commercial Construction	1						1	1%
Construction	1		1		1		3	4%
Credit Card Services						1	1	1%
Culinary						1	1	1%
Distribution					1		1	1%
Education			1	1			2	3%
Financial		5				1	6	8%
Government			1				1	1%
Health and Safety	2		1				3	4%
Homebuilding					1		1	1%
Housing authority		1					1	1%
Insurance	1	1					2	3%
Law Enforcement					1		1	1%
Legal					1		1	1%
Manufacturing		2					2	3%

<b>Job Industry</b>	<b>COMP</b>	<b>FIN</b>	<b>HRM</b>	<b>IT</b>	<b>MGT</b>	<b>MKT</b>	<b>Grand Total</b>	<b>Percentage</b>
Mortgage Insurance		1					1	1%
Nonprofit -arts, performance		1					1	1%
Pharmacy - healthcare		1		1			2	3%
Public Education					1		1	1%
Retail/Marketing		1	1				2	3%
Sales						1	1	1%
School district/Education		1					1	1%
Telecommunications					1	1	2	3%
Truck	1						1	1%
NA/ Blank	2	1		2		2	7	9%
<b>Grand Total</b>	<b>16</b>	<b>30</b>	<b>6</b>	<b>4</b>	<b>11</b>	<b>13</b>	<b>80</b>	<b>100%</b>

## List of Companies and Position held by Masters Graduates

<b>Employer Name</b>	<b>Title</b>
Airgas, Inc.	General Ledger/System Support Supervisor
Anderson Homes	Sales Manager
AstraZeneca	Sr Analyst Expense Reimbursement
B&WTEK Inc.	accountant
Bank of America	Marketing Manager
Bank of America	Manager
Bank of America	Analyst
Bank of America	Workflow Manager
Bank of America	Marketing Product Manager
Bank of America	Financial Analyst
Bank of America	Financial Analyst II
Bank of America	Correspondent Acct. Executive
Bank of America	Ops
Beazer Homes	Sales Rep
Blackrock	Analyst
Boeing	Ops Ass
Brennan Financial Group	Manager
CAG Truck Capital	Office Asst
Carrier Corp.	Sales Engineer
Cecil County Government	Payroll Coordinator
Christiana Care Health System	Professional Recruiter
Citi group / south land corp.	supervisor / financial analyst
Citigroup	Specialist
Comcast	Accounting Supervisor
Comcast	Sr Analyst, Operations
Compassionate Care Hospice	Senior Vice President
Credit Union	Card Services Coordinator
Dade Behring, Inc.	Technical Consultant
DE State Housing Authority	Loan Supervisor
Delaware Symphony Association	Finance Manager
Discover Financial Services	Sr. Card member Service Representative
DuPont	fixed asset coordinator
DuPont	Ops Ass
Eastern States Construction Service, Inc.	Accountant
First Data Corp.	Finance Consultant
Foxfire Printing and Packaging, Inc	Comptroller
GIANT FOOD STORES, LLC.	STORE EMPLOYMENT ASSOCIATE
Goldey-Beacom College	Assistant Women's Basketball Coach
Goldey-Beacom College	IT Administrator
Happy Harry's, A Walgreens Pharmacy	Pharmacy manager
JP Morgan	Senior lead settlements analyst
JP Morgan Chase	Operations Specialist
JP Morgan Chase	Ops
JP Morgan Chase	Marketing Director
JP Morgan Chase	Campaign Manager
JPMorgan & Chase	Product Launch Specialist

**List of Companies and Position held by Masters Graduates (Continued)**

<b>Employer Name</b>	<b>Title</b>
JPMorgan Chase	Senior Account Officer
JPMorgan Chase	Business Analyst
Lancaster-Lebanon IU 13	HR Generalist
Legacy MBNA, now Bank of America	Officer
Liberty Mutual	Ins Ass
Longobardi Law Office	Paralegal
MetLife	Financial Services Representative
Newark Insulation Co., Inc.	Project Manager
Nuclear Electric Insurance Ltd	Ins Ass
PFPC INC.	Investment Accountant
PNC BANK	RELATIONSHIP MANAGER
PNC Bank	branch manager
Quik Drop	Operational Manager
Radian Guaranty Inc.	Business Analyst II
RBC Trust	Trust Accounting Assistant
Red Clay Consolidated School District	Financial Analyst
Ricoh Business Solutions	Account Executive
Salem County Special Services School District	Assistant School Business Official
State of Delaware	Senior Probation Officer
State of Delaware (Dept. of Labor)	Labor Market Analyst
Tim Schaeffer Communities	Closing Coordinator/Consultant
TSN Publishing	Director of Sales
Verizon	Splicing Technician
Wilmington Trust Company	Senior Financial Analyst/Accountant
Wilmington Trust Company	Customer Service
Wilmington Trust Company	Financial Services Manager/Assistant Vice President
WSFS	Investment accountant