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CORPORATE & INDUSTRY RESEARCH

General

STANDARD INDUSTRIAL CLASSIFICATION MANUAL (SIC) MANUAL **REF 338.0212 S785**

NORTH AMERICAN INDUSTRY CLASSIFICATION SYSTEM **REF 338.0212 N864**

WINNING BUSINESS: HOW TO USE FINANCIAL ANALYSIS AND BENCHMARKS TO OUTSOURCE YOUR COMPETITION **REF 658.155 G468**

Company Directories

DIRECTORY OF CORPORATE AFFILIATIONS **REF 338.7 D598**
First section is an index leading from divisions, subsidiaries, etc., to the parent company. Second section lists more than 4,000 companies. Entries provide basic directory information on each company, with each parent company entry followed by entries for its subsidiaries, divisions, and affiliates.

INTERNATIONAL DIRECTORY OF COMPANY HISTORIES **INFOTRAC - RECENT REF 338.7409 I61ch - past**
Multi-volume set which covers the historical development of over 3,000 of the world's largest and most influential companies, public, private, and non-profit. Volumes are arranged alphabetically by industry and within industries are arranged alphabetically by company.

WARD'S BUSINESS DIRECTORY AND WARD'S PRIVATE COMPANY PROFILES **REF 338.7402573 W266**
Considered the leading business directory for information on private companies. Public companies are also listed in this directory although they comprise only 10% of the total number of entries.

Industry Information

MANUFACTURING & DISTRIBUTION USA: INDUSTRY ANALYSES, STATISTICS AND LEADING COMPANIES **REF 338.4767 M294**
Provides concise, easily accessible information from federal statistics for 448 U.S. manufacturing industries combined with information on leading public and private corporations active in those industries. The information is indexed by SIC code, product, company and occupation.

STANDARD & POOR'S INDUSTRY SURVEYS

REF 332.67 S785

Covers 69 major industries. For each industry "current" and "basic" analyses are given. Industry prospects, trends and problems are examined and information on individual companies is provided. Considerable statistical information is provided, including an increasing number of ratios. 2-volume set, published quarterly. Indexes by subject and company name are in the front of each volume.

U. S. INDUSTRY AND TRADE OUTLOOK

REF 338.0973 U58

Profiles approximately 350 industries, indicating size, competitive trade position, exports and imports and growth pattern of previous years. Highlights industry trends and projects future developments (usually for five years). Some additional references are provided at the end of industry sections. Industries covered may vary from year to year. Released annually by the Department of Commerce.

Company Specific

ANNUAL REPORTS AND 10-K STATEMENTS

**INTERNET
CIRCULATION DESK**

Current annual reports of Fortune 500, regional and local companies are available on the Internet at <http://www.annualreports.com/> or at the circulation desk along with many 10-K reports. You may also choose to contact the company directly in order to receive a copy of its most recent annual report.

BUSINESS AND COMPANY RESOURCE CENTER DATABASE

INTERNET

Over 200,000 full-text research reports from leading investment banking firms are available. Covers 8,000 publicly owned large U.S. corporations, and smaller growth companies. Part of INFOTRAC.

MOODY'S MANUALS

REF 332 M817

Set of manuals, each containing descriptive and financial information on different types of companies and organizations. The manuals are: Industrial, OTC Industrial (1986 and 1987), Bank and Finance, Transportation, and Public Utility. Use Moody's Complete Corporate Index to identify in which manual your company will be found. Each manual is updated weekly.

Statistics

BUSINESS STATISTICS OF THE UNITED STATES

REF 380.10212 B979s

Supplement to the Survey of Current Business put out by the Dept. of Commerce. Presents historical statistical data and methodological ratios for over 2,000 series.

INDUSTRY NORMS AND KEY BUSINESS RATIOS

REF 338.0973 I42

Published by Dun & Bradstreet, provides ratios for more than 800 lines of business. Organized by SIC number.

RMA ANNUAL STATEMENT STUDIES

REF 338.0973 R642

MOODY'S HANDBOOK OF COMMON STOCKS

REF 332.6322 M817

Provides basic business and financial information on more than 900 stocks. Includes price charts, statistics, business description and recent development.