

E. Thomas Harvey III – Executive Biographic

Chairman & CEO

Harvey Hanna & Associates, Inc.

E. Thomas Harvey III, a life-long Wilmington, Delaware resident, serves as the Chairman & CEO of Harvey Hanna and Associates (HHA). As Chairman & CEO, Mr. Harvey owns and manages several management and real estate property investment companies encompassing 3.5+ million square feet of industrial, commercial, and mixed-use buildings. Leading the HHA team with a unique mix of business experience and sense of community, Mr. Harvey inspires the creation of innovative real estate solutions for the 21st Century.

Under Mr. Harvey’s vision and leadership, HHA expects property acquisitions to increase substantially over the coming decade. With a progressive mindset acknowledging emerging markets and business opportunities, HHA has pioneered the development of the Twin Spans Business Park, a premier 21st Century business campus located in New Castle, Delaware. Similarly, HHA has redeveloped the Delaware River Industrial Park to align with emerging markets and expand import/export opportunities. In 2017 Mr. Harvey formed Boxwood Industrial Park LLC to acquire the dormant General Motors Wilmington Assembly Plant on Boxwood Road, a major employer in New Castle County that had operated from 1947 until 2009. Subsequent acquisitions of the site failed to materialize any redevelopment activity at the site. Under Mr. Harvey’s leadership, an aggressive search was first conducted to determine whether the significant manufacturing infrastructure at the Boxwood plant would lend itself to a future manufacturing presence at the site. When this search proved unsuccessful, decisions were made to redevelop the site into a 21st Century business and logistics campus similar to the company’s Twin Spans Business Park. The Boxwood redevelopment is now home to a world-class Amazon Fulfillment Center, employing more than 1,500 people at the previously dormant site.

As president of Dewey Beach Enterprises (DBE), Mr. Harvey led the redevelopment of the Lighthouse Cove Resort project in Dewey Beach, Delaware, transforming a bayside parcel into a 21st Century “mixed use” commercial and residential resort complex. Phase I of this project was completed in September 2013, with the Grand Opening of the Hyatt Place Hotel, the first-ever Hyatt brand in Delaware and Coastal Style Magazine’s Best Hotel in Sussex County (2016, 2017, 2018). Phase I also included sixteen penthouse luxury condominiums featuring stunning views of the Atlantic Ocean and Rehoboth Bay. Phase II of the Lighthouse Cove project, completed in 2019, includes additional bayside condominiums, new retail and the award-winning Lighthouse Cove Event Center (Best of Delaware Event Venue, Sussex County), award-winning dining, and more. The Lighthouse Cove project is bringing the Town’s comprehensive plan to reality and includes an array of environmental amenities, including a new public bayside beach, a recreational access “Baywalk,” and a sunset bayside Gazebo.

Prior to establishing HHA in 1998, Mr. Harvey built, owned, and managed multiple waste management companies for over twenty-five years, including Harvey & Harvey, Inc., Home Waste, Inc., Harvey Mack/Volvo Sales & Service, and Confi-Shred, Inc. With annual gross revenues exceeding \$100 million, the waste management companies collectively constituted one of the principal waste management and equipment providers in the region. Years ahead of industry peers and societal expectations, the commercial and resident waste management companies offered the first-ever and only recycling services in Delaware, thus forging a “green” and sustainable environmental future throughout the region.

After being pursued by several of the world's largest waste management firms, in May 1997 Mr. Harvey merged his companies with USA Waste of Delaware, a wholly owned subsidiary of USA Waste Services, Inc. This parent company, USA Waste Services, Inc., later acquired Waste Management, Inc. (WMI), a global waste management company located in Oakbrook, IL. Mr. Harvey has served on the Board of Governors of the Environmental Industries Association and the Chairman's Council of the National Solid Waste Management Association, both chartered out of Washington, D.C. Mr. Harvey is also past President of the Maryland and Delaware Solid Waste Management Association.

In 2016, Mr. Harvey joined the board of managers at Trash Tech, Inc. Mr. Harvey also serves as an investor in the regional trash hauling and recycling company based out of Wilmington, Delaware. In 2017, Mr. Harvey joined his son, John Harvey, in the launching of Big Box Buildings. As one of the region's only authorized Nucor Building Products distributors, Big Box provides cost-effective, customizable steel building solutions for customers throughout the Mid-Atlantic region.

Mr. Harvey lends his entrepreneurial expertise to the affiliate companies of HHA. In 2015, Mr. Harvey helped co-found and launch TKo Hospitality Management. TKo specializes in hotel operations, construction and project management, food and beverage services for international and independent brand hotels. TKo now manages over \$100 MM in revenues, twenty quality brand hotels in the Mid-Atlantic, five conference and banquet facilities, and four award-winning restaurants.

Mr. Harvey has extended his philanthropic efforts to many worthy organizations in Delaware and beyond. Mr. Harvey is the former Board Chair for the American Heart and Stroke Association of Delaware and currently serves on the American Heart Association Northeast Region Board. In addition, he retired from the Board of Trustees of Goldey-Beacom College after serving for twenty years, including four years as Board Chair. In 2019, Mr. Harvey and his wife Robin Adair Harvey helped launch The American Heart Association Delaware Harvey Family Research Symposium. The initiative serves as a forum for researchers sharing impactful research and discoveries as well as providing funding for improving all aspects of stroke prevention, diagnosis, and treatment in Delaware. Mr. Harvey is the proud recipient of the Gilliam Award from the American Heart Association.

Mr. Harvey served as President of the Board of Directors for the Centerville School and is a past member of the Sanford School Board of Directors. Mr. Harvey is past president of the Rehoboth Beach Yacht and Country Club East Side Homeowners Association. Mr. Harvey also served on the Board of the Delaware National Guard and is an active member of The Kennett Pike Association. As part of his community outreach efforts, Mr. Harvey also sponsors two youth teams from the City of Wilmington which play in the Sonny Hill Basketball League held in Philadelphia, Pennsylvania. Over one-hundred college scholarships have been received by kids participating as a result of this exposure.

Mr. Harvey has been recognized as a University of Delaware (UD) "Delaware Diamonds" benefactor since 2006, serves on the Advisory Board of the UD Lerner College of Business & Economics, and has remained active in the UD Mentors Program in the College of Business & Economics. In 2011, Mr. Harvey was awarded the Lerner College of Business and Economics **Alumni Award of Excellence** by the Alfred Lerner College of Business & Economics at the UD. In 2014, Mr. Harvey was inducted into the **University of Delaware's Alumni Wall of Fame**. In 2019, Mr. Harvey was awarded the prestigious **Marvin S. Gilman Award** by the Delaware State Chamber of Commerce. The Gilman Bowl was established as a tribute to small business leadership and named in memory of Marvin S. Gilman.

The entire HHA organization demonstrates a leadership role in corporate philanthropy that is motivated by Mr. Harvey's participation. With dedicated and extensive service to community non-profit organizations, the leadership team and staff members alike are active Board Members for the Delaware Center for Horticulture, Goodwill Industries of Delaware, New Castle County Head Start, and the Layton Preparatory School.

In 2008 HHA expanded its non-profit impact by creating an in-house charitable organization, The Delaware KIDS (Kids in Distressed Situations) Fund. A 501-c-3 organization, the Delaware KIDS Fund provides goods and services to Delaware's children who are "at risk" or are currently facing distressed circumstances. Since inception, The Delaware KIDS Fund has primarily focused on food security to overcome the challenging economic environment. The Delaware KIDS Fund has partnered with and provided direct financial assistance to the Bridge of Hope Food Bank (Wilmington), the Delaware Food Bank (statewide), Our Lady of Grace Orphanage (Newark), and the Cape Henlopen Food Basket (Lewes/Rehoboth Beach).

A Delaware native, Mr. Harvey attended Conrad High School, graduating in 1970. He has been inducted into the Conrad High School Hall of Fame. He completed his undergraduate degree from the University of Delaware, graduating in 1975 with a Bachelor of Science degree in Business Administration from the what is now called Lerner College.

Mr. Harvey lives in Centerville, Delaware and Rehoboth Beach, Delaware. A leader in both business and philanthropic interests in Delaware for over four decades, Mr. Harvey's greatest achievement is his four established children and the joys of having five grandchildren.

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